

# PROVIDING CAPITAL & OPERATIONAL EXPERIENCE TO MANUFACTURING, INDUSTRIAL TECHNOLOGY AND INDUSTRIAL SERVICES BUSINESSES

CORE Industrial Partners is a private equity firm investing exclusively in lower middle market manufacturing, industrial technology, and industrial services companies. We believe we go beyond the traditional private equity approach and use our capital, insight, and differentiated operational experience to build great companies.

CORE currently manages more than \$1.58 billion of commitments. Learn more at coreipfund.com

#### TRACK RECORD

Partners are
18-time CEO/ Presidents
with 100+ transactions in
industrial businesses over
their respective careers,
including 45+ with CORE

#### **SPEED**

Ability to move and close quickly using over \$1.58B of committed capital to fund acquisitions

#### STRATEGIC GROWTH

Operational experience, industry connectivity, and resources to advance a company's leadership position

#### **CURRENT FUNDS**

Flagship Fund III \$685M

Services Fund I \$202M

## **COMPANY PROFILE**

Revenue up to \$200M

EBITDA up to \$25M

Based in North America

#### INVESTMENT

**\$100M** 

Majority control

## TRANSACTION TYPES

- Family Succession
- · Leveraged Buyout
- Growth Capital
- Management Buyout
- Carveouts
- Turnarounds

#### MARKETS

# Manufacturing

- Aerospace & Defense
- Automotive & Transportation
- Building & Infrastructure
- Electrical & Power
- Food Manufacturing
- Highly Engineered Components
- Machinery & Equipment
- Medical Products
- Paper & Packaging
- Personal Care Products
- Specialty Materials

#### **Industrial Technology**

- Additive Manufacturing
- Automation & Robotics
- Automation & Robotics
- Motion & Process Control
- Optics, Lasers & Photonics
- Power Production
   Management
- Rapid Prototyping
- Sensors & Instruments
- Testing & Measurement
- Water & Environmental Technology

# Industrial Services

- Environmental Services
- Equipment Services
- Facility Services
- Field Services
- Industrial Technology Solutions
- Infrastructure Services
- Maintenance, Repair & Operations
- Specialty / Value-Added Distribution
- Testing, Inspection & Compliance

#### CORE INDUSTRIAL TEAM

#### **Investment Team**

John May, Managing Partner john@coreipfund.com

Frank Papa, Senior Partner frank@coreipfund.com

**TJ Chung, Senior Partner** tj@coreipfund.com

Matt Puglisi, Partner matt@coreipfund.com

Jason Fulton, Partner jason@coreipfund.com

**Bob Nardelli, Senior Operating Partner** bob@coreipfund.com

**Rock Lambert, Operating Partner** rock@coreipfund.com

Ronald Rascia, Managing Director Mason Sandy, Vice President Nick Longtin, Vice President

Ben Benita, Vice President Sam Zimmerman, Senior Associate

Bryan Lippert, Associate Logan Bush, Associate

Tyler Cibula, Associate

Mike Noble, Associate

Carlos Louro, Associate Matt Wasson, Associate

Blake Litzinger, Associate Ryan Fuchs, Associate

#### **Business Development**

Carissa Walker, Principal carissa@coreipfund.com

Adam Miller, Senior Vice President adam@coreipfund.com

**Sofia Byrne, Senior Associate** sofia@coreipfund.com

Naama Erez, Research Analyst naama@coreipfund.com

## **Operations**

Ann Koerner, Partner, Chief Financial & Compliance Officer

Ashley Hansen, Controller

Thomas Janowiak, Assistant Controller

Tiffany Schoen, Executive Assistant Kathy Craven, Executive Assistant

Carol Robbins, Executive Assistant

Dawn Biggs, Executive Assistant

# **Portfolio Resources**

Stephen Lee, Partner, Portfolio Resources Ryan Kakenmaster, Vice President

#### **CORE Industrial Partners**

inquiries@coreipfund.com

Chicago Office: 110 N Wacker Dr, Suite 2200, Chicago, IL 60606

Austin Office: 300 Colorado St, Suite 1850, Austin, TX 78701

Cleveland Office: 100 Park Ave, Suite 208, Orange Village, OH 44122

#### coreipfund.com

© 2024 CORE Industrial Partners

URRENT INVESTMENTS		
AVIATION, 300	January 2024 Aviation Concepts - Sunrise, FL Services Fund I  Provider of rotable components to the aftermarket commercial aviation industry serving airlines, maintenance, repair and overhaul organizations (MROs) and distributors	Status: Current Seeking Add-Ons
	animes, maintenance, repair and overnadi organizations (wikos) and distributors	
CENTURY BOX	October 2023 Century Box - Methuen, MA Flagship Fund II & III	Status: Current
	Provider of folding cartons for store-brand food, confectionery and consumer products with comprehensive printing, converting, and finishing capabilities	1 Add-On Closed
Precision Drawn Metal Products	February 2023 GEM Manufacturing - Waterbury, CT Flagship Fund II	Status: Current 1 Add-On Closed
	Provider of precision stamped and machined metal components and mechanical assemblies for a variety of end markets	
DISRUPTIVE MANUFACTURING	October 2021 UPTIVE - Libertyville, IL Flagship Fund II	Status: Current 3 Add-Ons Closed
	Provider of quick-turn custom manufacturing services with a comprehensive suite of both additive and traditional manufacturing technologies	
Additive Manufacturing	October 2021 3DXTECH - Grand Rapids, MI Flagship Fund II	Status: Current Seeking Add-Ons
	Provider of additive manufacturing materials, services and equipment, including 3D printers, with a focus on material extrusion technologies	
CADREX MANUFACTURING SOLUTIONS	August 2021 Cadrex - Romeoville, IL Flagship Fund II	Status: Current 10 Add-Ons Closed
	Provider of complex sheet fabricated and machined metal production parts, assemblies and weldments for a variety of end markets	
KELVIX	April 2021 Kelvix - Lake Oswego, OR Flagship Fund II	Status: Current Seeking Add-Ons
	Provider of value-engineered linear LED lighting systems for a variety of commercial end markets	
INCODEMA SHAPING THE FUTURE	July 2020 Incodema - Ithaca, NY Flagship Fund I	Status: Current 7 Add-Ons Closed Merged w/ Fathom April 2021
	Provider of precision machining and sheet metal cutting and forming solutions for a variety of end markets	
cohere B E A U T Y	July 2020 Cohere Beauty - Phoenix, AZ Flagship Fund I	Status: Current
	Provider of contract manufacturing, formulation, and distribution of customized hair care, skin care and pet grooming products	3 Add-Ons Closed
¢.	August 2019 Saylite - Carrollton, TX Flagship Fund I	Status: Current 2 Add-Ons Closed
Saylite	Provider of configured lighting products and solutions serving commercial, industrial and premium residential markets	
	August 2018 Fathom - Hartland, WI Flagship Fund I	Status: Current
FATHOM.  DIGITAL MANUFACTURING. REIMAGINED:	Provider of digital manufacturing services including 3D printing, CNC machining, injection molding & tooling and sheet metal fabrication	4 Add-Ons Closed Listed on NYSE:FATH Dec 2021
EALIZED INVESTMENTS		
e Ingredients	October 2020 J&K Ingredients - Patterson, NJ Flagship Fund I	Status: Realized
	Provider of natural, organic and clean label food ingredients for the baking industry	Realized Nov 2023
MedLit SOLUTIONS	October 2020 MedLit Solutions - Garner, NC Flagship Fund I  Provider of pharmaceutical packaging, printing, labeling, design, and fulfillment services	Status: Realized 1 Add-On Closed Realized Oct 2022
PROTOTEK  Rapid Prototyping	December 2017 Prototek - Contoocook, NH Flagship Fund I Provider of rapid prototyping services for CNC machined and sheet metal fabricated parts and components	Status: Realized 2 Add-Ons Closed Realized Sep 2020