

# PROVIDING CAPITAL & OPERATIONAL EXPERIENCE TO MANUFACTURING, INDUSTRIAL TECHNOLOGY AND INDUSTRIAL SERVICES BUSINESSES

CORE Industrial Partners is a private equity firm investing exclusively in lower middle market manufacturing, industrial technology, and industrial services companies. We believe we go beyond the traditional private equity approach and use our capital, insight, and differentiated operational experience to build great companies.

CORE currently manages more than \$1.58 billion of commitments. Learn more at coreipfund.com

TRACK RECORD	SPEED	STRATEGIC GROWTH
Partners are <b>18-time CEO/Presidents</b> in industrial businesses over their respective careers	Ability to move and close quickly using over \$1.58B of committed capital to fund acquisitions	Operational experience, industry connectivity, and resources to advance a company's leadership position
CURRENT FUNDS	COMPANY PROFILE	INVESTMENT
Flagship Fund III <b>\$685M</b> Services Fund I	Revenue up to <b>\$200M</b> EBITDA up to	Equity up to <b>\$150M</b> Majority control
\$202M	<b>\$25M</b> Based in North America	
TRANSACTION TYPES		
<ul><li>Family Succession</li><li>Leveraged Buyout</li></ul>	• Growth Capital • Management Buyout	• Carveouts • Turnarounds
MARKETS		
<ul> <li>Manufacturing</li> <li>Aerospace &amp; Defense</li> <li>Automotive &amp; Transportation</li> <li>Building &amp; Infrastructure</li> <li>Electrical &amp; Power</li> <li>Food Manufacturing</li> <li>Highly Engineered Components</li> <li>Machinery &amp; Equipment</li> <li>Medical Products</li> <li>Paper &amp; Packaging</li> <li>Personal Care Products</li> <li>Specialty Materials</li> </ul>	<ul> <li>Industrial Technology</li> <li>Additive Manufacturing</li> <li>Automation &amp; Robotics</li> <li>Motion &amp; Process Control</li> <li>Optics, Lasers &amp; Photonics</li> <li>Power Production &amp; Management</li> <li>Rapid Prototyping</li> <li>Sensors &amp; Instruments</li> <li>Testing &amp; Measurement</li> <li>Water &amp; Environmental Technology</li> </ul>	<ul> <li>Industrial Services</li> <li>Environmental Services</li> <li>Equipment Services</li> <li>Facility Services</li> <li>Field Services</li> <li>Industrial Technology Solutions</li> <li>Infrastructure Services</li> <li>Maintenance, Repair &amp; Operations</li> <li>Specialty / Value-Added Distribution</li> <li>Testing, Inspection &amp; Compliance</li> </ul>

### CORE INDUSTRIAL TEAM

**Investment Team** John May, Managing Partner john@coreipfund.com Frank Papa, Senior Partner **TJ Chung, Senior Partner** Matt Puglisi, Partner matt@coreipfund.com Jason Fulton, Partner jason@coreipfund.com Bob Nardelli, Senior Operating Partner **Rock Lambert, Operating Partner Ronald Rascia, Managing Director** Mason Sandy, Vice President Nick Longtin, Vice President Ben Benita, Vice President Sam Zimmerman, Senior Associate Bryan Lippert, Associate Logan Bush, Associate Tyler Cibula, Associate Mike Noble, Associate Carlos Louro, Associate Matt Wasson, Associate Blake Litzinger, Associate **Ryan Fuchs, Associate** Mick Lavton, Associate Grace Becker, Associate Gavin Hausz, Associate Josh Ishbia, Associate

### **Business Development**

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## Operations

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#### **Portfolio Resources**

Stephen Lee, Partner, Portfolio Resources Ryan Kakenmaster, Vice President

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CURRENT INVESTMENTS

WINKY LUX Clean, joyful beauty	July 2024Winky Lux - New York, NYFlagship Fund IIIClean beauty brand offering a broad assortment of color cosmetics & skincare products through a multi-channel distribution network	Seeking Add-Ons
AVIATION, 30	January 2024Aviation Concepts - Sunrise, FLServices Fund IProvider of rotable components to the aftermarket commercial aviation industry serving airlines, maintenance, repair and overhaul organizations (MROs) and distributors	Seeking Add-Ons
	October 2023         Century Box - Methuen, MA         Flagship Fund II & III           Provider of folding cartons for store-brand food, confectionery and consumer products with comprehensive printing, converting, and finishing capabilities	1 Add-On Closed
PRECISION	February 2023PrecisionX Group - Waterbury, CTFlagship Fund IIProvider of precision stamped and machined metal components and mechanical assemblies for a variety of end markets	4 Add-Ons Closed
	October 2021         UPTIVE - Libertyville, IL         Flagship Fund II           Provider of quick-turn custom manufacturing services with a comprehensive suite of both additive and traditional manufacturing technologies         Flagship Fund II	3 Add-Ons Closed
	October 20213DXTECH - Grand Rapids, MIFlagship Fund IIProvider of additive manufacturing materials, services and equipment, including 3D printers, with a focus on material extrusion technologies	Seeking Add-Ons
	August 2021Cadrex - Romeoville, ILFlagship Fund IIProvider of complex sheet fabricated and machined metal production parts, assemblies and weldments for a variety of end markets	10 Add-Ons Closed
KELVIX	April 2021         Kelvix - Lake Oswego, OR         Flagship Fund II           Provider of value-engineered linear LED lighting systems for a variety of commercial end markets         Final State Stat	Seeking Add-Ons
	July 2020Incodema - Ithaca, NYFlagship Fund IProvider of precision machining and sheet metal cutting and forming solutions for a variety of end markets	7 Add-Ons Closed Merged w/ Fathom April 2021
cohere <sup>*</sup> B E A U T Y	July 2020Cohere Beauty - Phoenix, AZFlagship Fund IProvider of contract manufacturing, formulation, and distribution of customized hair care, skin care and pet grooming products	3 Add-Ons Closed
Saylite	August 2019         Saylite - Carrollton, TX         Flagship Fund I           Provider of configured lighting products and solutions serving commercial, industrial and premium residential markets         Flagship Fund I	2 Add-Ons Closed
	August 2018Fathom - Hartland, WIFlagship Fund I & IIIProvider of digital manufacturing services including 3D printing, CNC machining, injection molding & tooling and sheet metal fabricationStatemetal fabrication	4 Add-Ons Closed
REALIZED INVESTMENTS		
& Ingredients	October 2020J&K Ingredients - Patterson, NJFlagship Fund IProvider of natural, organic and clean label food ingredients for the baking industry	Realized Nov 2023
	October 2020         MedLit Solutions - Garner, NC         Flagship Fund I           Provider of pharmaceutical packaging, printing, labeling, design, and fulfillment services         Flagship Fund I	1 Add-On Closed Realized Oct 2022
PROTOTEK Rapid Prototyping	December 2017Prototek - Contoocook, NHFlagship Fund IProvider of rapid prototyping services for CNC machined and sheet metal fabricated parts and componentsFlagship Fund I	2 Add-Ons Closed Realized Sep 2020
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